

TELEPHONE METERS MAY BE RESULT OF HEARINGS

Installation of meters to register telephone calls over measured lines will be considered by the Utilities Commission, if that body should grant the request of the Chesapeake and Potomac Telephone Company to do away with unlimited service in Washington.

The proposition is likely to have support in the commission before the hearings are ended and decisions rendered, in view of the widespread objections of the public to features of the telephone company's plan.

The plan would not call for the compulsory installation of meters at the expense of the company, but subscribers desiring these little automatic protectors against overcharges would have the right to require the company to install them at a minimum rate of yearly expense.

Complaints Against System. Washington people who have tried limited telephone service in the past complain that their telephone bills were practically as heavy under this system as under the unlimited plan. The matter how hard they tried to lessen the number of calls. They claim that a telephone operator, under strain at all times in handling charges at work, cannot exercise the care necessary in registering calls, and consequently takes the safest possible method by making sure that the bill left no call unregistered.

Nearly two years ago this question of private meters was before the utilities commission, but no action was then taken. The telephone company claimed that installation of meters slows the service considerably and causes an increase of 10 per cent in the number of operators.

It was maintained that the company's apparatus for registration is of the latest pattern, being controlled by a centrally located meter system under the constant supervision of skilled operating and maintenance forces.

The private meter cost the company about \$14.25 to install. It is claimed, and for private branch exchanges considerably more. On putting in a call the subscriber waits for the connection and word from the operator to push the button for the call. The subscriber does the pushing and does not the operator.

In Baltimore, where there are many of these little instruments, the telephone company is allowed to make an additional charge of \$3 per year. In Massachusetts, where there are thousands of them, the additional charge is \$1.50 per year.

Some time ago a telephone subscriber in this city refused to pay a measured telephone charge on the ground that the number of actual calls had been much less than charged. A suit in District Court resulted. There it was established, according to public utility records, that a telephone operator became irritated because of something said to her over the phone and punched the registration button about twenty times instead of once. It had to be admitted that this was a possibility under some circumstances. The subscriber won his suit.

Gas and Telephone Hearings. The Utilities Commission will resume the gas and telephone hearings when its experts have time to investigate the claims and make reports.

The gas company has earnestly urged the commission to conclude hearings on the application for increase of rates, claiming that it is steadily losing money.

The commission is not in position to do this, pending the efforts of its own employees to gather facts bearing upon the claims that have been submitted by the gas company.

The utility commissioners, who are also District Commissioners, do not know when they may be summoned for hearings before the Congress of the District appropriation and other bills, but will act as speedily as possible on the important questions before them regarding gas and telephone rates.

From the
Business Office Viewpoint

Great Britain's Experience

No. 14

Ingersoll Watch Company, Ltd., London.

About 25 years ago Ingersoll Bros. produced a large machine-made watch and priced it \$1.50 to the public. The first year, without advertising, they sold 12,000. The next year, with some advertising, 87,000 were sold. Then, by increasing the factory output, they accomplished what would not have been possible without judicious advertising of an article of merit.

Reduced the size of the watch; reduced the price a third to \$1.00; increased the advertising; sold 485,000 during the third year.

Advertising has helped materially in enabling the Ingersoll factory to produce now more watches daily than they did during the whole of the first year—to reduce the size, to improve the quality from time to time, and what is perhaps more to the point of the subject under discussion, reduce the price to the public.

E. S. Daniels.

E. C. ROGERS, Business Manager,
THE WASHINGTON TIMES

GERMAN BANKER HELD AS AN ALIEN; SPY IS ARRESTED

Suspect Wore Stolen Uniform When Arrested

NEW YORK, Jan. 21.—Officials at the Brooklyn navy yard are today holding in solitary confinement another spy who paraded in a United States uniform. All information regarding the man's identity was refused. His case has been referred to Washington.

The spy made his way into the navy yard several days ago while garbed in the uniform of a United States marine. He was detected while attempting to leave the yard attired in the uniform of a foreign sailor. He had stolen the uniform from a ship which was docked at the navy yard for repairs.

He probably would have made his way out if he had not met an officer from the ship from which he had stolen the uniform.

This officer, after questioning him, had the spy placed under arrest. A search of the foreign ship revealed the marine's uniform, which the spy had discarded.

OFFICER IS OUSTED, BRITISH SUNK LAST AFTER EXEMPTING UNIFORM MAKERS

Hundreds of factories making supplies for the army are running today on the exempted list of Dr. Garfield's order, because of the inexperience of a young reserve officer who was placed in charge of this work.

When the Garfield order was issued General Goethals, acting chief quartermaster, said that firms making clothing and tentage for the army were vital to the prosecution of the war and should be exempted.

The work of preparing the list was placed in the hands of this young officer, who immediately commenced to send telegrams broadcast throughout the country notifying such contractors and subcontractors that they were exempt. More than 300 telegrams were sent the evening before the order went into effect and then the officer discovered that, according to his interpretation of the agreement, the number of exempted firms would go into the thousands.

Late the next day the War Department woke up to what was going on, and the wholesale exempting was interrupted.

The young officer was immediately relieved and the revising of the lists and passing upon requests for exemptions placed in the hands of Major Benedict Crowell, the Assistant Secretary of War.

**PULLMAN ORDERS
POLICE TO ENFORCE
FUEL REGULATIONS**

Instructions to the Washington police force to enforce fuel regulations were issued by Major Pullman, superintendent today.

Major Pullman instructed the men to "read carefully printed in the morning or afternoon papers about these orders of the Fuel Administration so that they may be informed more intelligently," and be prepared to handle any question that may come up on enforcement.

In his instructions Major Pullman says: "Under the revised order of the fuel administrator, stores may have light and elevator service, but no store may use fuel to produce heat above forty degrees Fahrenheit, which is just above freezing."

The retail merchants have advised the closing of all stores, said the major.

"Near-beer places, poolrooms, bowling alleys and similar establishments will be open today and closed tomorrow."

"The Government asks every citizen to use the least possible amount of coal, not only today but throughout the winter."

"Police can help with the war by preventing, if possible, any unnecessary waste of fuel, and reporting promptly any apparent violations of the fuel administrator's order."

"All theaters will be open today and all other Mondays during the heatless period. Tuesdays after the closing of all stores, said the major."

The Washington police will see to it that all theaters and moving picture houses will be closed tomorrow."

**DIAMONDS
PURCHASED
PRECIOUS
JEWELS
ON SALE
BURNSTINE'S**

1001 PENN. AVE., N.W.

WALL ST. MARKET TRADING LIGHT AS SESSION IS OPENED.

Tone is Steady, With Prices Generally Showing Improvement—Steel Common, Bethlehem B. Mexican Petroleum, and Coppers Rise.

NEW YORK, Jan. 21.—There was only a small amount of business at the opening of the stock market today, with trading dealing only in the day's active issues. The opening tone was steady, with prices generally showing an improved tone.

Steel common rose 1/4 to 91 1/4; Bethlehem B. was 1/4 higher at 75 1/4. Mexican Petroleum was a strong feature, advancing 1 1/4 to 91 1/4. The copper stocks were strong, American Smelting advancing 1 1/4 to 83 1/4, while fractional gains were shown in Anaconda and Utah.

Alaska G.M. 2 1/2 7 1/2 2 1/2
Alas-Juneau 2 1/2 7 1/2 2 1/2
Ajax Rubber 10 1/2 50 10 1/2
Am Ag Chem 83 82 83
Am Can 36 1/2 35 1/2 36 1/2
A C & Fdy 72 1/2 71 1/2 72 1/2
Am Cot Oil 29 28 1/2 29
Adams Exp 84 1/2 84 1/2 84 1/2
Am Beet Sug 7 1/2 7 1/2 7 1/2
Am H & L 13 1/2 12 1/2 13 1/2
A H & L pfd 55 1/2 54 1/2 55 1/2
Am In Cor 56 55 1/2 56
Am Linsed 31 1/2 30 1/2 31 1/2
Am Lin pfd 71 71 71
Am Loco 55 1/2 55 1/2 55 1/2
Am Saco 66 1/2 66 1/2 66 1/2
Am Smelting 84 1/2 83 1/2 84 1/2
A Steel pfd 105 105 105
A Steel Edy 63 1/2 60 1/2 63 1/2
Am Sugar 10 1/2 10 1/2 10 1/2
Am Sugar pfd 109 109 109
Am Tel & T 105 104 1/2 105
Am Tobacco 150 1/2 150 1/2 150 1/2
Am Woolen 46 46 46
Am Zinc 13 1/2 13 1/2 13 1/2
Anaconda 61 1/2 60 1/2 61 1/2
Atchafon 83 1/2 83 1/2 83 1/2
Atchafon pfd 81 1/2 81 1/2 81 1/2
Atchafon Loco 60 1/2 59 1/2 60
Balt & Ohio 50 1/2 50 1/2 50 1/2
Both Steel 76 76 76
Both Stl B 76 74 1/2 76
Brook & T 42 1/2 42 1/2 42 1/2
Butte & Sup 18 1/2 18 1/2 18 1/2
Cal Packing 38 38 38
Cal Petrol 16 1/2 16 1/2 16 1/2
Cal Pet pfd 44 1/2 43 1/2 44 1/2
Cal & Ariz M 65 65 65
Can Pac 130 1/2 130 1/2 130 1/2
Case pfd 77 77 77
Case Fdry pfd 45 45 45
Cent Leather 65 1/2 65 1/2 65 1/2
Ches & Ohio 52 51 1/2 52
C M & S P 42 1/2 42 1/2 42 1/2
C M & S P pfd 72 1/2 72 1/2 72 1/2
CRI & P R 20 19 1/2 20
CRI & P W 50 49 1/2 50
CRI & P W pfd 61 60 61
Chin & Cop 43 42 1/2 43
Col F & L 35 35 35
Col G & E 33 1/2 33 1/2 33 1/2
Col & South 20 1/2 20 1/2 20 1/2
Corn Prod 11 1/2 11 1/2 11 1/2
Crucible Stl 55 1/2 55 1/2 55 1/2
Cuba C Sug 32 1/2 31 1/2 32 1/2
Cuba C S pfd 79 79 79
Dist Secur 37 1/2 36 1/2 37 1/2
Dome Mines 8 1/2 8 1/2 8 1/2
Erie 16 16 16
Eric G Lien 50 49 1/2 50
Erie 1st pfd 23 1/2 23 1/2 23 1/2
Gaston & S 34 1/2 34 1/2 34 1/2
Gen Elec 131 1/2 131 1/2 131 1/2
Gen Motors 112 110 1/2 112
G & S B F 39 39 39
Gt Nor Ore 26 1/2 26 1/2 26 1/2
Int Agr pfd 43 1/2 43 1/2 43 1/2
Int Har N J 119 1/2 119 1/2 119 1/2
Int Nickel 23 22 1/2 23
Int Paper 27 27 27
Int Con pfd 45 1/2 45 1/2 45 1/2
Kelly S I 45 45 45
Kennecott 32 1/2 32 1/2 32 1/2
Leah Steel 76 1/2 76 1/2 76 1/2
Lee R & T 14 14 14
Lehigh Val 54 1/2 54 1/2 54 1/2
Manhattan B 97 1/2 96 1/2 97 1/2
Marine com 23 1/2 23 1/2 23 1/2
Marine pfd 91 88 1/2 91
Mexican Pet 93 90 1/2 93
Midvale Stl 44 1/2 44 1/2 44 1/2
Miami Cop 31 1/2 31 1/2 31 1/2
Mo Pacific 21 1/2 21 1/2 21 1/2
M S P S S M 82 82 82
Nat E & S 42 1/2 42 1/2 42 1/2
Ney C Cop 18 1/2 18 1/2 18 1/2
N Y Central 69 1/2 69 1/2 69 1/2
Nor Pacific 82 82 82
Ohio Gas 37 1/2 37 1/2 37 1/2
Pacific Mail 23 1/2 23 1/2 23 1/2
Pao G & C 46 44 1/2 46
P Am Pet pfd 83 83 83
Penn R R 45 1/2 45 1/2 45 1/2
Pitts Coal 40 1/2 40 1/2 40 1/2
Press Stl Car 62 1/2 61 1/2 62 1/2
Pitts & W Va 26 1/2 26 1/2 26 1/2
Ry Stl Sprgs 50 1/2 50 1/2 50 1/2
Ray Con Cop 23 1/2 23 1/2 23 1/2
Rep I & S 75 1/2 75 1/2 75 1/2
Reading 73 1/2 73 1/2 73 1/2
Royal Dutch 77 1/2 76 1/2 77 1/2
S & W I 8 7 1/2 8
Shattuck A C 16 1/2 16 1/2 16 1/2
Sears Roebck 152 1/2 152 1/2 152 1/2
Shucler Oil 34 33 1/2 34
Sloss S & I 40 1/2 40 1/2 40 1/2
Southern Ry 22 1/2 22 1/2 22 1/2
So Ry pfd 57 57 57
South Pacific 82 1/2 82 1/2 82 1/2
S L & S F 11 1/2 11 1/2 11 1/2
Studebaker 48 48 48
Sup Steel 35 35 35
Texas Coal 150 148 150
Tenn C & C 13 1/2 13 1/2 13 1/2
Tobac Prod 54 1/2 54 1/2 54 1/2
Union Pacific 112 1/2 112 1/2 112 1/2
Un Pa pfd 69 1/2 69 1/2 69 1/2
U Cig Stores 98 1/2 98 1/2 98 1/2

CURB MARKET
Two o'clock prices furnished by W. B. Hibbs & Co., members New York Stock Exchange.
Alas-Juneau 2 1/2 7 1/2 2 1/2
Ajax Rubber 10 1/2 50 10 1/2
Am Ag Chem 83 82 83
Am Can 36 1/2 35 1/2 36 1/2
A C & Fdy 72 1/2 71 1/2 72 1/2
Am Cot Oil 29 28 1/2 29
Adams Exp 84 1/2 84 1/2 84 1/2
Am Beet Sug 7 1/2 7 1/2 7 1/2
Am H & L 13 1/2 12 1/2 13 1/2
A H & L pfd 55 1/2 54 1/2 55 1/2
Am In Cor 56 55 1/2 56
Am Linsed 31 1/2 30 1/2 31 1/2
Am Lin pfd 71 71 71
Am Loco 55 1/2 55 1/2 55 1/2
Am Saco 66 1/2 66 1/2 66 1/2
Am Smelting 84 1/2 83 1/2 84 1/2
A Steel pfd 105 105 105
A Steel Edy 63 1/2 60 1/2 63 1/2
Am Sugar 10 1/2 10 1/2 10 1/2
Am Sugar pfd 109 109 109
Am Tel & T 105 104 1/2 105
Am Tobacco 150 1/2 150 1/2 150 1/2
Am Woolen 46 46 46
Am Zinc 13 1/2 13 1/2 13 1/2
Anaconda 61 1/2 60 1/2 61 1/2
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Atchafon pfd 81 1/2 81 1/2 81 1/2
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Balt & Ohio 50 1/2 50 1/2 50 1/2
Both Steel 76 76 76
Both Stl B 76 74 1/2 76
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Cal Packing 38 38 38
Cal Petrol 16 1/2 16 1/2 16 1/2
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Can Pac 130 1/2 130 1/2 130 1/2
Case pfd 77 77 77
Case Fdry pfd 45 45 45
Cent Leather 65 1/2 65 1/2 65 1/2
Ches & Ohio 52 51 1/2 52
C M & S P 42 1/2 42 1/2 42 1/2
C M & S P pfd 72 1/2 72 1/2 72 1/2
CRI & P R 20 19 1/2 20
CRI & P W 50 49 1/2 50
CRI & P W pfd 61 60 61
Chin & Cop 43 42 1/2 43
Col F & L 35 35 35
Col G & E 33 1/2 33 1/2 33 1/2
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CRUICKSHANK—Today Geraldine Farrar in "The Devil Stone," Wednesday Margaret Clark in "The Seven Swans," Thursday and Friday, Charles Ray in "His Mother's Boy," Saturday, Francis X. Bushman, in "Red, White and Blue Blood."

CRANDALLS—Today Lina Cavalieri in "The Devil Stone," Wednesday, Margaret Clark in "The Devil Stone," Thursday, Friday and Saturday, Constance Talmadge in "The Honeymoon."

SAVOY—Today, William S. Hart in "The Silent Man," Wednesday and Thursday, Mary Garden in "Thale," Friday, June Elvidge in "The Strong Wind," Saturday, Seane Hayakawa in "The Secret Game."

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Thursday Closes.		High.	Low.	Close			
	Un Al Steel.....	37 1/2	37 1/2	37 1/2	25th. Pac. ex. S's.....	86 1/2	87 1/2
	117 1/2 US Ind Al.....	118 1/2	117 1/2	118 1/2	Sou. Pac. ref. S's.....	80 1/2	80 1/2
	US Rubber.....	53 1/2	53 1/2	53 1/2	Sou. Rwy. S's.....	90 1/2	92 1/2
	US Rub 1 pf.....	95	95	95	Sou. Ry. gen. S's.....	59 1/2	59 1/2
45	US S & R.....	46 1/2	45 1/2	46	Tenn. Cop. ex. S's.....	89	91
50 1/2	US Steel.....	91 1/2	90 1/2	91 1/2	Tex. C. & P. S's.....	91	92
	US Steel pf.....	109 1/2	109 1/2	109 1/2	Tex. & Pac. Int'l S's.....	86	88
82	Utah Copper.....	83 1/2	82	82	Third Ave. adj. S's.....	24 1/2	25 1/2
	Va Car Cmn.....	38 1/4	37	38	Union Pac. 4's.....	88	89
8 1/2	Wabash.....	8	8	8	U. S. Steel S's.....	85	86
40	Wabash pf A.....	40	40	40	United King. S's.....	98	98
88	West Union.....	91	89	91	U. S. Rubber S's.....	100	100
43	Westhouse.....	40 1/2	40	40 1/2	U. S. Steel S's.....	88 1/2	89
	West Pacific.....	14	14	14	Va. Car. Chem S's.....	91 1/2	92
	White M.....	33 1/2	32 1/2	32 1/2	West. Union 4's.....	86	88
16 1/2	Willlys Over.....	17 1/2	17 1/2	17 1/2			
56 1/2	Wilson Inc.....	58	56	56			
	W. P. M. pf. A.....	86 1/2	86 1/2	86 1/2			

CROOKS SHIP YARDS

NEAR BALTIMORE

SHIPYARD